

Research

My work has addressed a range of topics in the provisioning of international security. Much of that work centers on innovation and related questions of new technologies, and the questions spill over into my work in other areas. My published work can be grouped into six categories:

Innovation and new military technologies

- [Securing the MRAP: Lessons Learned in Marketing and Military Procurement](#), Texas A&M University Press, 2021.
- [Beyond the Third Offset: Matching Plans for Innovation to a Theory of Victory](#), *Joint Force Quarterly*, 2018.
- [Innovation Before Scale: A Better Model for Transnational Armaments Cooperation](#), *RUSI Journal*, 2016.
- [Democratized Destruction: Meeting the Threat of Hacker Technologies to Global Security](#), Atlantic Council, 2014 (with Mark Revor).
- [Disrupt or Be Disrupted: How Governments Can Develop Decisive Military Technologies](#), Atlantic Council, 2014 (with Byron Callan).
- [Robots in the Age of Pirates: Policing the Seas with Long-Range Unmanned Surface Vessels](#), *Proceedings of the U.S. Naval Institute*, 2011 (with Russell Belden and James Soon).
- [The Precision Revolution: GPS and the Future of Aerial Warfare](#), Naval Institute Press, 2002 (with Michael R. Rip).

International procurement of armaments

- [Friend-Sourcing Military Procurement: Technology Acquisition as Security Cooperation](#), Atlantic Council, 2024.
- [Una Squadra Vincente: The US-Italian Defense-Industrial Partnership](#), Atlantic Council, 2021 (with Mauro Gilli).
- [The Security of Defense Trade with Allies: Enhancing Contact, Contract, and Control in Supply Chains](#), Atlantic Council, 2021.

Industrial structure in armaments

- [How to Bail Out a Defense Contractor: Cases on Securing a Supply Chain in Extremis](#), *Defense Acquisition Research Journal*, 2021.
- [On Conglomeration: When should government accede to conglomerate mergers in the defense industry?](#), *Journal of Law, Economics, and Policy*, 2020.
- [Arms and Innovation: Entrepreneurship and Alliances in the Twenty-First Century Defense Industry](#), University of Chicago Press, 2008.
- [Dream Teams and Brilliant Eyes: The SBIRS Low Program, Northrop Grumman's Acquisition of TRW, and the Implications for the Structure of the Military Space Industry](#), *Defense and Security Analysis*, 2004.

Human capital and military organizations

- [What Future for Remote Work in Federal Contracting?](#) George Mason University, 2021.
- [Mimetic and Normative Isomorphism in the Establishment and Maintenance of Independent Air Forces](#), *Defense & Security Analysis*, 2016.
- [Defense Entrepreneurship: How to Build Institutions for Innovation Inside the Military](#), *Joint Force Quarterly*, 2016.
- [‘Outside their Expertise’—the Implications of Field Manual 3-24 for the Professional Military Education of Non-Commissioned Officers](#), *Small Wars & Insurgencies*, 2014.
- [Learning in Counterinsurgency: What Do We Really Know?](#) *Defense and Security Analysis*, 2013.

Intellectual property in military procurement

- [The Value of Intellectual Property in Government Procurement: The Case of Military Trucks in the United States after the Cold War](#), George Mason University, 2020.
- [Pricing Intellectual Property in Defense Competitions: Toward Theoretical and Practical Advice for Government Officials and Government Contractors](#), George Mason University, 2019.
- [Better Buying Power or Better Off Not? The Managerial Challenge of the Pentagon's New Attention to Purchasing Technical Data for Weapon Systems](#), *Defense Acquisition Research Journal*, 2014.

Strategy

- [Beyond the Briefing: Theoretical and Practical Problems in the Works and Legacy of John Boyd](#), *Contemporary Security Policy*, 2013.

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